ACADEMIC FOUNDATIONS FOR CAREERS

Occupational Communications

- A. Understand the importance of effective communication skills in the workplace.
 - 1. Use written communication skills in the workplace
 - 2. Use oral communication skills in the workplace

Occupational Mathematical Computations

- B. Understand the importance of effective mathematical computation skills in the workplace.
 - 1. Perform appropriate mathematical calculations in work-related situations.

APPLIED TECHNOLOGY

- A. Understand the uses and limitations of technological tools for achieving personal and workplace needs.
 - 1. Select appropriate technology to produce desired results
 - 2. Apply technology to accomplish workplace objectives
 - 3. Prevent or solve technology problems.

CAREER DEVELOPMENT AND EMPLOYMENT

A. Understand the process for researching and selecting career opportunities

- Analyze the relationship between educational achievement and career planning.
- 2. Analyze the need for positive attitudes toward work and learning.
- 3. Locate, evaluate, and interpret career information.
- 4. Determine how societal needs and functions influence the nature and structure of work.

B. Understand the process for career decision-making.

- 1. Apply problem solving skills to make decisions.
- 2. Examine the interrelationship of life roles as related to career planning.
- 3. Apply skills in personal career planning.

C. Understand the components required for a career portfolio.

1. Apply skills to seek, obtain, maintain, and change jobs.

ENTREPRENEURSHIP AND BUSINESS FCONOMICS

A. Understand the economic principles and concepts fundamental to entrepreneurship/small-business ownership

- 1. Discuss basic concepts of entrepreneurship/small business ownership
- 2. Examine cost-profit relationships
- 3. Discuss economic indicators/trends
- 4. Recognize international business concepts

B. Understand fundamental business concepts that affect business decision making

- 1. Discuss fundamental business concepts
- 2. Discuss core business activities

C. Understand concepts and processes associated with successful entrepreneurial performance

- 1. Discuss the Discovery stage of entrepreneurship
- 2. Discuss the Concept Development stage of entrepreneurship
- 3. Discuss the Resourcing stage of entrepreneurship
- 4. Discuss the Actualization stage of entrepreneurship
- 5. Discuss the Harvesting stage of entrepreneurship

D. Understand the personal traits/behaviors associated with successful entrepreneurial performance

1. Conduct Personal Assessment

2. Manage Personal Traits

ETHICS AND SOCIAL RESPONSIBILITY

Ethical Behavior

- A. Understand and apply ethical behavior in the workplace.
 - 1. Explain the importance of workplace ethics.
 - 2. Apply ethical factors when making decisions.

Laws and Regulations

- B. Understand laws and regulations that apply to employment.
 - 1. Explain legal issues affecting business.
 - 2. Explain local, state and federal laws and regulations affecting the workplace.

Social Responsibility

- C. Understand the responsibility business has to society.
 - 1. Describe social demands that affect business.
 - 2. Describe environmental concerns that affect business.

LEADERSHIP AND TEAMWORK

Developing Knowledge of Self and Others

- A. Understand that knowledge of self and others is the foundation of leadership.
 - 1. Evaluate personal self-image.
 - 2. Evaluate personal behaviors.
 - 3. Use knowledge of others to improve one's leadership skills.

Defining Leadership

B. Understand how characteristics, relationships and context interact in leadership roles.

- 1. Analyze the characteristics of leaders.
- 2. Analyze the complex relationship between the leader and the follower.
- 3. Evaluate the role of context in the process of leadership.

Developing Leadership Skills and Practices

C. Understand the functions of effective leadership.

- 1. Communicate effectively in pairs, small groups, teams, and large groups.
- 2. Analyze and refine decision-making skills.
- 3. Evaluate the relationship between personal vision and the group vision.

Practicing Leadership

D. Understand how leadership can be demonstrated at the workplace.

- 1. Analyze leadership at the workplace
- 2. Practice leadership through CTSO activities.

Adapted from "Linking Leadership and Instruction: A Leadership Development Curriculum for Virginia Public Schools." Virginia Board of Education, August, 2003.

SAFETY AND HEALTH

Safety

A. Understand the importance of safety in the workplace.

- 1. Recognize the role of hazards in the workplace.
- 2. Implement a plan for workplace safety.
- 3. Examine the role of laws and regulations for workplace safety.
- 4. Apply safety procedures in the workplace.

Health

B. Understand the importance of healthy living for career success.

1. Define factors leading to a healthy and active life

2. Utilize health maintenance strategies.

TECHNICAL KNOWLEDGE AND SKILLS

Career Competency

A. Understand the skills required for success in a specific career.

- Demonstrate job skills as listed on the training plan or Instructional Management Plan.
- 2. Demonstrate an understanding of the company's mission and goals.
- 3. Demonstrate behavior which meets the ethical, legal, and cultural expectations of a specific career.
- 4. Maintain records related to employment