

Name: \_\_\_\_\_

Group: \_\_\_\_\_

Starting Your Own Business-  
A Quick Self-Assessment Checklist  
**Can I Be an Entrepreneur?**

Here are some questions to help you think through what you need to know and do. Under each question, check the answer that says what you feel, or comes closest to it. Be honest with yourself.

**Are you a self-starter?**

\_\_\_\_\_ I do things on my own. Nobody has to tell me to get going.

\_\_\_\_\_ If someone gets me started, I keep going all right.

\_\_\_\_\_ Easy does it. I do not put myself out until I have to.

**How do you feel about other people?**

\_\_\_\_\_ I like people. I can get along with just about everybody.

\_\_\_\_\_ I have plenty of friends. I do not need any one else.

\_\_\_\_\_ Most people irritate me.

**Can you lead others?**

\_\_\_\_\_ I can get most people to go along when I start something.

\_\_\_\_\_ I can give orders if someone tells me what we should do.

\_\_\_\_\_ I let someone else get things moving, then I go along if I feel like it.

**Can you take responsibility?**

\_\_\_\_\_ I like to take charge of things and see them through.

\_\_\_\_\_ I will take over if I have to, but I would rather let someone else be responsible.

\_\_\_\_\_ There is always some eager beaver around wanting to show how smart she or he is. I say let him or her.

**How good a worker are you?**

\_\_\_\_\_ I can keep going as long as I need to. I do not mind working hard for something I want.

\_\_\_\_\_ I will work hard for awhile, but when I have had enough, that is it.

\_\_\_\_\_ I cannot see that hard work gets you anywhere.

### **Can you make decisions comfortably?**

\_\_\_\_\_ I can make up my mind in a hurry if I have to. It usually turns out OK, too.

\_\_\_\_\_ I can make up my mind I have plenty of time. If I have to make decisions quickly, think later that it should have been decided another way.

\_\_\_\_\_ I do not like to be the one who has to decide things.

### **Can people trust what you say?**

\_\_\_\_\_ You bet they can. I do not say things I do not mean.

\_\_\_\_\_ I try to be on the level most of the time, but sometimes I just say what is easiest.

\_\_\_\_\_ Why bother if the other person does not know the difference.

### **Can you stick with it?**

\_\_\_\_\_ If I make up my mind to do something, I do not let anything stop me.

\_\_\_\_\_ I usually finish what I start-if it goes well.

\_\_\_\_\_ If things do not go right from the start, I quit. Why beat your brains out?

### **How good is your health?**

\_\_\_\_\_ I never run down?

\_\_\_\_\_ I have enough energy for most of the things I want to do.

\_\_\_\_\_ I run out of energy soon, it seems, than most of my friends.

Now count the checks you have made. How many checks are there beside the first answer to each question? The second answer to each question? The third answer to each question?

If most of your checks are beside the first answer, you probably have what it takes to run a business. If not, you are likely to have more trouble than you can handle by yourself. Better find a partner who is strong on the points in which you are weak. If many checks are beside the third answer, not even a good business partner will be able to shore you up.

**Source. Adapted from Occupational Quarterly**