INTRODUCTION TO AGRICULTURAL BUSINESS	Name
Lesson 3: Personal Skills Needed in Agricultural Business	Date

EVALUATION

Circle the letter of the best answer.

- 1. Which of the following personal skills relates to communication?
 - a. Maintaining a positive attitude
 - b. Listening attentively to others
 - c. Becoming exposed to new ideas
 - d. Dressing appropriately for the job
- 2. Which of the following is an effective verbal skill to use?
 - a. Use correct format for all company documents.
 - b. Be at work on time.
 - c. Deliver a firm handshake.
 - d. Speak descriptively over the telephone.
- 3. What is a basic guideline for written skills?
 - a. Recognize contributions of all employees.
 - b. Follow company's policies.
 - c. Respect opinions of others.
 - d. Understand the purpose of the document.
- 4. What action can an employee take to relate effectively to others within an organizational structure?
 - a. Resolve disagreements through discussion and compromise.
 - b. Keep up-to-date on technology.
 - c. Use voice and facial expression to stress importance.
 - d. Establish customers' trust by not discussing private records.
- 5. Why are professional development activities important?
 - a. To become exposed to new ideas and experiences
 - b. To demonstrate that you are interested in the customer
 - c. To keep attention of a large audience
 - d. To maintain positive relationship with supervisor

Complete the following short-answer question.

6.		at are four examples of how an employee's conduct affects his/her success in icultural business?
	a.	
	b.	
	c.	
	d.	
7.	Wh	at are four examples of problems or misconduct that can occur in the workplace?
	a.	
	b.	
	c.	
	d.	