

UNIT - INTRODUCTION TO BEEF PRODUCTIONName _____

Lesson 4: Production Systems

Date _____

EVALUATION

Circle the letter that corresponds to the best answer.

1. Which of the following expenses is a variable expense?
 - a. Interest
 - b. Repairs
 - c. Insurance
 - d. Equipment

2. What is a private treaty sale?
 - a. A producer sells his or her animals at an auction that takes place on the farm.
 - b. A producer sells his or her cattle through another party, such as a breed association.
 - c. A producer allows a third party to secretly negotiate the terms of a sale.
 - d. A producer and customer privately negotiate the terms of the sale.

3. Which production system requires the fewest facilities?
 - a. Cow/calf
 - b. Purebred
 - c. Backgrounding
 - d. Feedlot

4. Which of the following is a fixed expense?
 - a. Taxes
 - b. Feed
 - c. Medications
 - d. Facilities

5. Producers with little knowledge of and experience with beef cattle may be best suited for what type of operation?
 - a. Feedlots
 - b. Backgrounding
 - c. Small purebred operation
 - d. Large cow/calf operation

Complete the following short answer questions.

6. What facilities are required for backgrounding cattle?
7. What are three different marketing options available to cow/calf producers?
 - a.
 - b.
 - c.
8. How are forages used by feedlot operators?