

## DESE Model Curriculum

GRADE LEVEL/UNIT TITLE: 11-12/Develop Basic Foundations of Communication

Course Code: 034353 CIP Code: 11.0103

### **COURSE INTRODUCTION:**

**Course Rationale:** This area of instruction provides content for employment in career areas which include graphic arts/desktop publishing skills. Demand in this area will continue to expand as businesses utilize advanced graphic arts skills to increase their production efficiency and improve the creativity and quality of business documents and publications.

**Course Description:** Students develop proficiency in using graphic arts/desktop publishing software to create a variety of business publications such as flyers, brochures, newsletters, etc.

## DESE Model Curriculum

GRADE LEVEL/UNIT TITLE: 11-12/Develop Basic Foundations of Communication

Course Code: 034353 CIP Code: 11.0103

<p><b>UNIT DESCRIPTION:</b></p> <p>Communication is a part of everyday life. Teamwork is prevalent in the workplace. To be a successful part of the workforce, you must be able to communicate and work well with others.</p>		<p><b>SUGGESTED UNIT TIMELINE: 2 weeks</b></p> <p><b>CLASS PERIOD (min.): 55 minutes</b></p>				
<p><b>ESSENTIAL QUESTIONS:</b></p> <ol style="list-style-type: none"> <li>1. Why is teamwork an essential soft skill for employers?</li> <li>2. When searching for information, how do you determine which sources are reputable?</li> </ol>						
ESSENTIAL MEASURABLE LEARNING OBJECTIVES	CCSS LEARNING GOALS (Anchor Standards/Clusters)	CROSSWALK TO STANDARDS				
		GLEs/CLEs	PS	CCSS	NBEA	DOK
1. Demonstrate ability to listen/read and follow directions.				RI.11-12.7	COMM.I.A.1.1 COMM.I.A.2.3 COMM.I.A.2.5	<b>2</b>
2. Demonstrate proofreading and spell check of written media.				L.11-12.1 L.11-12.2 L.11-12.3	COMM.IV.2.6	<b>2</b>
3. Demonstrate appropriate use of grammar while delivering presentations.				SL.11-12.6	COMM.I.A.3.8 COMM.I.B.3.5	<b>2</b>
4. Demonstrate ability to format written communications to include numbers, and punctuation.					COMM.I.D.1.1	<b>2</b>
5. Demonstrate ability to function as a team member.				SL.11-12.1b	COMM.I.A.4.2 COMM.I.D.3.2 COMM.I.C.4.5 COMM.III.C.4.10	<b>2</b>
6. Demonstrate ability to research and analyze information from various sources (i.e. written,				WHST.11-12.8	COMM.I.C.2.1 COMM.I.C.1.7	<b>3</b>

## DESE Model Curriculum

GRADE LEVEL/UNIT TITLE: 11-12/Develop Basic Foundations of Communication

Course Code: 034353 CIP Code: 11.0103

digital) for use in written or oral presentation.					COMM.I.C.2.6
<p><b>ASSESSMENT DESCRIPTIONS*:</b> (Write a brief overview here. Identify Formative/Summative. Actual assessments will be accessed by a link to PDF file or Word doc.)</p> <p><b>This section will be assessed throughout the course with the projects and documents the students are completing.</b></p> <p><b>*Attach Unit Summative Assessment, including Scoring Guides/Scoring Keys/Alignment Codes and DOK Levels for all items. Label each assessment according to the unit descriptions above ( i.e., Grade Level/Course Title/Course Code,Unit #.)</b></p>					
<b>Obj. #</b>	<b>INSTRUCTIONAL STRATEGIES (research-based): (Teacher Methods)</b>				
3	<b>ToyBox Leadership Book in a Day Presentation - Teacher Notes</b>				
<b>Obj. #</b>	<b>INSTRUCTIONAL ACTIVITIES: (What Students Do)</b>				
3	<b>Graphic Organizer for Book in a Day</b>				
<p><b>UNIT RESOURCES: (include internet addresses for linking)</b></p> <p><b>ToyBox Leadership Book By: Robin Hunter Jr. and Michael Waddell</b>  <a href="http://ethemes.missouri.edu/themes/1855">http://ethemes.missouri.edu/themes/1855</a></p> <p><b>Resources@MCCE - BE DVD ROM 16.9, Upgrade your Communication Skills at Work: Email:</b> Video Aided Instruction, ROSLYN HEIGHTS, NY, VIDEO AIDED INSTRUCTION, 2009. This program covers the must-know rules for using email efficiently and appropriately including: when to use email; proven email techniques that boost productivity; strategies for composing email messages that are succinct; writing subject lines; when to use "To:," "Cc:," and "Bcc:,"; adding links and attachments; sample subject lines and email messages that illustrate key concepts. 1 hour and 5 minutes.</p> <p><b>Resources@MCCE - BE DVD ROM 19.1, Communication Skills on the Job:</b> Sunburst Visual Media, PLAINVIEW, NY, SUNBURST VISUAL MEDIA, 2006. This program uses vignettes to demonstrate good communication, covering such topics as introductions and titles, phone etiquette, asking questions, active listening, using I-messages, and communicating a positive attitude. Grades 7-12. 20 minutes.</p> <p><b>Resources@MCCE - BE DVD ROM 19.4, Workplace Communication Skills:</b> JIST, ST. PAUL, MN, JIST, 2012. This program teaches viewers about the importance of good communication in the workplace and how to improve upon these skills. Viewers get guidance for developing their</p>					

## DESE Model Curriculum

GRADE LEVEL/UNIT TITLE: 11-12/Develop Basic Foundations of Communication

Course Code: 034353 CIP Code: 11.0103

verbal, listening, nonverbal, and written skills. The program depicts scenarios of good and poor communication skills in action and includes expert interviews on workplace communication. Also addresses communication through e-mail, voicemail, cell phones, video conferencing, and online sites like Facebook and Twitter. 50 minutes. Helpful pause points allow instructors to stop the program and discuss the material.

**Resources@MCCE - C&E DVD ROM 48.2, Words, Camera, Action! How Body Language, Tone & Words Affect Communication:** Linx Educational, JACKSONVILLE, FL, LINX EDUCATIONAL, 2012. Viewers watch an acting troupe work through their assigned scenes to realize how dramatically communication skills can affect meaning and perception. Good communication skills not only helps the troupe with their craft, but in real life, as well. With help from their instructor, a communications expert, they learn the importance of body language, tone and words, whether playing a character on stage, making new friends at school or trying to get ahead in the workplace. Each of these skills are targeted and discussed in a scene created by each actor. Grades 6 - Adult. Includes Instructor's Guide. 24 minutes.

**Resources@MCCE - FCS DVD ROM 100, Communicating with Tact, Candor and Credibility:** Learning Seed, LAKE ZURICH, IL, LEARNING SEED, 2008. Program covers topics including: rephrasing: making ?talking points? tactfully; what to say: the art of scripting; lightweight speech patterns; and jargon-filled corporate speak. Shows how to connect with co-workers, team members and supervisors and introduces a four-step method to present your point of view with tact and diplomacy. Audience: General. 19 minutes.

**Resources@MCCE - FCS VIDEO 225, Communicating Between Cultures:** Learning Seed, LAKE ZURICH, IL, LEARNING SEED, 2004. Some "cultural givens" are so deeply imbedded in thought patterns they are invisible to those who hold them. This video shows how to make some of these patterns visible and improve communication. A series of cross-cultural situations show how even good intentions often go astray. 23 minutes.

**Resources@MCCE - G&C DVD ROM 34.1, The Seven Competency Skills For the Workplace:** Human Relations Media, MT. KISCO, NY, HUMAN RELATIONS MEDIA, 2009. Program follows real life teens as they tackle their first jobs—waiter, grocery clerk, ice cream shop scooper, cashier, garden nursery worker—and learn what it takes to be a success. Good communication skills, leadership, adaptability, problem-solving, negotiation, computer literacy and the ability to juggle multiple demands are skills that will take teens from their first jobs through a lifetime of working. Each teen models these skills on the job; each boss talks about how mastery of these skills can help an employee move quickly up the ladder of success. Viewers are shown why these skills are fundamental to success in any job and how they can be further developed, strengthened and transferred from beginning jobs to more complex jobs. Grades 9 to College. 21 minutes.

**Resources@MCCE - MCE DVD ROM 7.1, Upgrade your Communication Skills at Work: Ads & Brochures:** Video Aided Instruction, ROSLYN HEIGHTS, NY, VIDEO AIDED INSTRUCTION, 2009. This program presents what experts know about crafting great ads, brochures, etc. that are designed to sell more of a company's products and/or services including: identifying customers; focusing on the right message; choosing the best format and venue; and, tracking results. 1 hour and 21 minutes.

## DESE Model Curriculum

GRADE LEVEL/UNIT TITLE: 11-12/Develop Basic Foundations of Communication

Course Code: 034353 CIP Code: 11.0103

**Resources@MCCE - MCE DVD ROM 7.2, Upgrade Your Communication Skills At Work: Websites & Blogs:** Video Aided Instruction, ROSLYN HEIGHTS, NY, VIDEO AIDED INSTRUCTION, 2009. In this program, advice is provided for turning a company's online presence into a resource that's useful, interactive, and a selling tool. Viewers can also learn how an organization can use websites and blogs to enhance its image, distribute information, connect with visitors, build a sense of community, and boost sales. This program includes: techniques for determining which features a website should include — and updating or revamping an existing site as appropriate; strategies for identifying the various types of people who visit a website; ways to engage website visitors by offering a user-friendly, interactive, and positive online experience; advice about creating and maintaining a blog; tips that can help get more hits and increase profits; sample webpages, blog posts, etc. that illustrate key concepts. 1 hour 16 minutes.